

ADJUNCT LEGAL PROFESSOR

QUALIFICATIONS PROFILE

Accomplished professional with extensive experience in legal and corporate industry, recognized for bringing notable contributions in the company such as spearheading growth and adding long-term value. Multifaceted and respected leader with proven expertise in corporate development, new business venture, client relations, and regulatory compliance and standards. Directly involved in positions of increasing responsibility and authority. Articulate communicator; Effective at establishing professional relationships with customers, clients and executives within multiple industries while maximizing business opportunities.

SUMMARY OF RELEVANT EXPERIENCE

Student Teaching and Engagement

- Authored a proposed study course to teach students about the intersection of law, business, and personal development, and the ways to become a player and observer in the corporate world.

Legal Proceedings and Management

- Received commendation from legal professor as a “Rain Maker,” specializing in a corporate broker-dealer formation, acquisition and compliance, capitalization.
- Integrated development of new business ventures, and securities litigation.
- Represented public and private companies in formation, development and staffing on a multi-state basis, as well as in regulatory investigations and proceedings.

Business Operations

- Developed own law firm which evolved into two successor law firms, and then associated with Becker & Poliakoff, LLP.
- Assisted companies in formulating business development and expansion programs including fundraising.

Client Relations and Negotiation

- Served numerous clients ranging from start-up companies to seasoned public corporations engaged in diverse industries and assisted in fundraising activities.
- Functioned as representative of broker-dealer clients regarding regulatory inquiries and internal compliance reviews, private placements, and public offerings.

PROFESSIONAL EXPERIENCE

ABC FIRM | NEW YORK, NY

Partner and Attorney

2015–2020

DEF LAW OFFICE, NEW YORK, NY

Owner and Partner

Senior Partner

2000–2015

EDUCATION

BACHELOR OF LAWS: JURIS DOCTOR

Legal Information Institute

PROFESSIONAL AFFILIATIONS

New York Bar | U.S. District Court | Eastern and Southern Districts of New York

ACTIVITIES

Founding Business Partner, Franchisee of Thrifty Rent-A-Car, Manhattan and Newark Airport, NY
Founding Legal Counsel, Quality Care, Inc., New York, NY