

LAND DEVELOPMENT CONSULTANT

QUALIFICATIONS PROFILE

Seasoned, multifaceted, and goal-oriented professional, offering wide-ranging experience in land design and development, project management, and team participation within the real estate industry. Skilled at targeting the right market, informing clients on project details, and closing deals. Equipped with excellent problem-solving abilities in assessing and resolving client concerns. Efficient at working in both individual and collaborative environment while maintaining high-quality work performance.

CORE COMPETENCIES

*Real Estate Property Evaluation | Strategic Planning and Implementation | Cross-functional Collaboration
Resources Coordination | Regulatory Compliance | Process Improvement*

PROFESSIONAL EXPERIENCE

COMPANY ABC, BALTIMORE, MD

Assistant Development Director

2011–Present

- Employ analytical skills in studying and evaluating real estate property, raw land and/or rehab for residential or commercial use
- Develop available market studies through real estate entities as well as local, state, and federal planning organizations to ensure the highest and best use for the property including preliminary sketch plans as well as cost and time estimates that exemplify the proposed use
- Consult professional architects, civil engineers/surveyors and contractors to verify the preliminary in-house design studies, plans, and cost estimates
- Collaborate with investors and the financial community to develop preliminary construction and permanent financing, including all incentive programs that are available through the local, state, or federal programs
- Partner with architect, engineers, surveyors, and various government improvement agencies and community organizations to gather development approvals, bid out the project, and obtain construction and permanent financing
- Maintain a project timeline and budget Proforma during the entire land development process as it proceeds through the design/approval phase to monitor the stated project goals, due to various government and private organizations modification request, which could effectively disturb the balance between invested dollars and proposed profits

COMPANY DEF, BALTIMORE, MD

Residential Land Developer

2007–2011

- Successfully conducted planning and designing of the residential, retail, and commercial development projects
- Established residential subdivisions which included “ABC” in Hunt Valley, “DEF” in Sparks, and “GHI” in Howard County
- Received various awards from peers for demonstrating excellence in Land Surveying and Land Development/Civil Engineering Design.

EARLIER CAREER

COMPANY GHI, BALTIMORE, MD

Partner | President

COMPANY JKL, BALTIMORE, MD

Executive Vice President

COMPANY MNO, BALTIMORE, MD

Founder | Owner

EDUCATION

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Institute of ABC, Baltimore, MD

LICENSE

Registered Professional Land Surveyor, State of Maryland